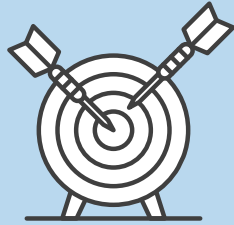




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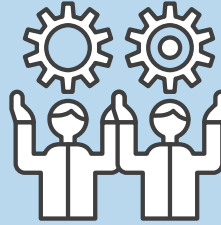
## Brief Summary:

University of Laval wanted to optimize their Oracle licensing model and reduce their overall spend with Oracle



## Customer Objectives:

- Reduce licensing costs with Oracle
- Provide leadership to architecture, design and migrate to the Exadata environment



## Solutions:

- Licensing optimization exercise with U of Laval
- 2 Exadata's virtualized, deployed and optimized
- Training and knowledge transfer
- Developed migration plan of 250 databases
- Provided performance tuning support to optimize databases on the new environment



## Outcomes:

- Successful build and migration to the Exadatas
- Reduction in licensing costs with Oracle
- Customized training

## Length of Engagement:

- 12 months

## Industry:

- Public Sector; Higher Education

## Products:

- Oracle Database
- Oracle WebLogic
- Oracle Exadata

## Services Purchased:

- Eclipsys Exadata Services
- Eclipsys Training